

Issue 2

LIFTING dIgest

by JENMON International Pte Ltd

A note from the MD...

Year 2008 ends with a high note for JENMON as we enjoyed success in achieving ISO 9001 and listing under BCA Contractor Registry.

With Year 2009, it has proved to be an extremely challenging time for all businesses worldwide, and that includes JENMON. Having said that, I am pleased to share that JENMON remains resilient in the midst of a tough year and continues to see positive results in our growth. We receive good response during the two tradeshow JENMON participated - OSEA 2008 in Singapore and Indonesia Manufacturing Show 2008 in Jakarta, Indonesia.

Another piece of good news to share with all our customers and business partners in this current economy - JENMON finally sowed the seed of perseverance, thus getting to enjoy the fruit of our labour in 2009.

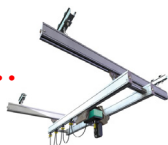
JENMON was identified as one of the Top 500 SMEs under the Singapore 1000 & Singapore SME 500 2009 ranking by DP Information Group, along with Co-Producer Ernst & Young and Supporting Organisations, Infocomm Development Authority of Singapore, IE Singapore, SPRING Singapore and The Business Times. This ranking reveals JENMON as a healthy company with strong financial position even when the crisis hit the economy worldwide.

To top up with more good tidings despite of an adverse economic environment, we see another encouraging sign for the company. JENMON was selected as one of the TOP 10 FINALISTS for Emerging Enterprise Award 2009, an award jointly presented by The Business Times and OCBC Bank and supported by SPRING Singapore. The MD in his own words commented, "The current position of JENMON is made possible only with good management and prudent decisions by our management staff."



JENMON was nominated as one of the TOP 10 Finalists for Emerging Enterprise 09

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Our Achievements ...



JENMON staff celebrate at The 22nd Annual Singapore 1000 & SME 500 Awards Gala Dinner

JENMON nominated as one of the Top 10 Finalists for Emerging Enterprise 2009

JENMON International serves customers from a wide range of industries. Our team of professional engineers and technicians has successfully completed numerous projects in the various industries as shown in the projects below:

• Keppel Shipyard

JENMON supplied a unit of 35T/25T double girder gantry crane with a 33m span, lifting height of 25m with travelling distance of 80m to Keppel Shipyard's site in Tuas. Keppel Shipyard is recognized as the leading LNG repair yard in Asia outside of Japan.

The crane has been noted to be the largest at the Tuas yard, which already has three 20T, four 15T, nine 10T, one 8T, three 6T and four 5T gantry cranes. There is also one 240T, two 80T, five 30T, one 20T and four 15T dock and wharf cranes.

KEPPEL Shipyard Project



The 35T/25T double girder gantry crane was designed based on JENMON's standard bogie wheel end-carriages in order to reduce wheel loading pressure and reduce the infrastructure cost of the overall flooring as it is located on the dock. Mark Ong advises that JENMON's standard bogie wheel end-carriages help to reduce costs and improves the performance of the crane.

• Singapore Test Services

Singapore Test Services recently awarded JENMON a project for shifting and modification of a 20 Ton crane from F16 to F18 Building. We were highly commended by Edward Ang, Senior Associate Engineer for a job well done.

STS sees values in engaging JENMON as a one-stop solution provider for their lifting needs. We were able to

Our company's breakthroughs ...



Singapore Test Services

meet STS's stringent standards for safety issues and its high expectation of quality work for this shifting and modifications job with our experienced and competent team.

Most importantly, JENMON as a company was able to provide STS with undivided attention throughout the whole project.

• Continental Engineering

An order for a 20T double girder electric overhead travelling crane with 10.36m span was awarded to JENMON by Continental Engineering located in Singapore. This order comes with the state of the art hoist-monitoring unit (MT2) and External LED Display Unit. With the business nature of Continental Engineering, JENMON sales engineer recommended the MT2, which is an electronic device for the



Continental Engineering

recording of the hoist's tractive effort states, i.e. Safe Working Period (SWP), running time, number of starts, overloads, temperature of the motors, the loads it is lifting, and brake conditions. The Built-in LED display on the MT2 can be programmed and calibrated, and stored values can be read. In addition, with the External LED Display Unit, the crane operator is able to see the loads he is lifting.

• MAN Diesel



MAN Diesel



JENMON International received an order for a 10T gantry crane with 24m span from MAN Diesel, the world's leading provider of large-bore diesel engines for marine and power plant applications.

JENMON installed the single girder electric overhead travelling crane complete with support structure and runway beams. The order includes four units of 0.5T crane with 7.6m span. These double girder electric overhead travelling light cranes are from the new range of EUROSYSTEM ALU handling systems that help owners save considerable amount of costs on maintenance of the holding structure of the crane. ■■■

EVENTS

JENMON at APM2008 and OSEA2008

JENMON participated at the Asia Pacific Maritime (APM) 2008 held at the Singapore Expo Hall in March last year. During the exhibition, the highlight at our booth was the Verlinde Explosion Proof Hoists. We also featured some of our crane components from Verlinde and few industrial radio remote control systems from Cattron Theimeg. We were pleased to receive good response for our products during the event.



APM2008 at Singapore Expo Hall

Coming up ...

Visit us at Asia Pacific Maritime 2010, Singapore Expo Hall 3, Booth H42. ■■■



OSEA2008 at Suntec Singapore

In the same year, JENMON participated at another exhibition, the Offshore Southeast Asia (OSEA) 2008 held at Suntec Singapore in December. At this trade fair, we showcased our capabilities and range of products such as the overhead cranes, gantry cranes, Verlinde Explosion Proof Wire Rope & Chain Hoists and winches. We were happy with the results at this event.

We would like to thank our customers for their support at these trade fairs. ■■■

INNOVATION

EUROBLOC VT Electric Wire Rope Hoist

The VERLINDE EUROBLOC VT range of hoists has been designed in the "avant-garde" spirit, giving rise to 13 patents on its own.

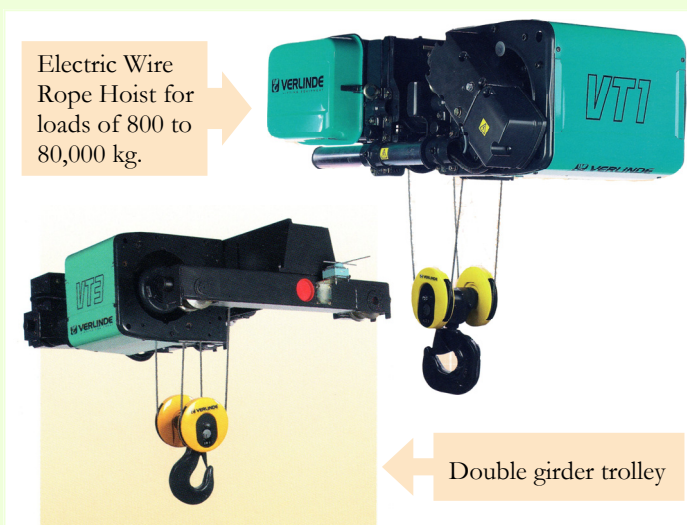
The hoist is known in the market for having the best "C" dimension hook that is compact, thus, enabling minimum displacement of hook block and consequently, optimizing the hoisting height to a maximum degree. The hoist also has two variable travelling speed using 2 control modes that provide great accuracy in moving loads and preventing the load from swinging. The two hoisting speed comes in the ratio of 1:6 with bimetal sensor and 60% operating factor.

One other notable characteristic of the EUROBLOC VT electric wire rope hoist is its maintenance-free disc brake.

The hoisting brake is set for longer hoist lifespan with dust protection. With the "tunnel effect", cooling of the motor is increased to 30% higher than other motors.

A distinct feature of the VERLINDE EUROBLOCK VT is its drum unit which is twice as large as a standard drum. With a big

drum unit, the large diameter sees an increase in the lifespan of the wire rope. The hook block displacement is also very small and thus, allowing the use of standard reeving hoist instead of a true vertical hoist. Importantly, this unique feature maximizes the usage of space especially in high land cost environment.



Electric Wire Rope Hoist for loads of 800 to 80,000 kg.

Double girder trolley

All components manufactured in France are in compliance to ISO 9001 standard. ■■■

JENMON Service & Maintenance Unit Grows

In 2004, JENMON MD, Mark Ong, formed the first service team in the company. Being in the crane business for more than 2 decades, Mark understands the importance of an operative crane to his customers after a crane is installed on site. With his first team of Service & Maintenance technicians, Mark successfully clinched a deal with Chip Eng Seng, a long-time customer till to-date. Since then, an expansion plan was put in place to grow the service team to meet the needs of all our customers.

Today, JENMON International provides our customers with a One-Stop Solution from the sales of cranes, complete with servicing and maintenance of all lifting related equipments. Our Service and Maintenance Team is made up of veterans with years of experience in the lifting industry. Our engineers are constantly updated on the latest market products and technologies, enabling them to provide practical solutions to our customers at all phases of crane servicing and maintenance. Our technicians, with many years of experience in the crane industry, are also well-versed in all brands of cranes and related products. Today, we service more than 300 hoists for customers under our maintenance contracts, with 50% of the cranes under other brands.

JENMON's team of Service and Maintenance Technicians led by Andrew Ong, together with the Service Engineers.

JENMON's customers with 24-hour operations throughout the year can also rely on our 24/7 Standby service. Our technical specialists are always ready to response to customer calls to diagnose and repair any problems of the cranes or components on site. With the set up of JENMON Spare Parts Unit, our technicians are able to provide a wide range of spare parts of different brands to tackle any issues on the spot when servicing the problem cranes.

For enquiries on JENMON Service and Maintenance, please call JENMON Service Hotline at +65 65587085. ■■■



JENMON - A Customer-Centric Company

JENMON's mission and philosophy set by our founder, Mark Ong, has stated very clearly that our Customers are our PRIORITY. The move to include everyone in the organization for the "Go the Extra Mile for Service" (GEMS) has been identified as one important training program supported by the management. To further establish a customer focused culture within the company, all the employees attended the GEMS program. ■■■



We value your feedback ...

Here in JENMON, the management believes in establishing long-term relationships with our customers. Therefore we value all feedback received from our customers and will continuously work towards providing excellent services to the satisfaction of our valued customers. We have been encouraged by many positive feedback received from you. Thank you so much. ■■■

"No comments for improvements but would like to point out both supervisors, specifically Mr Ong & Mr Mok, are very knowledgeable, efficient & manages his team of technicians very well. A very good job well done for this project!"

- Mr Ang, Singapore Test Services

JENMON is the agent and distributor of :



JENMON is ISO 9001 : 2008 Certified
and a BCA Registered Contractor—
Workhead ME11



FS 538553
ISO 9001:2008



SINGAPORE 1000
SINGAPORE SME 500

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